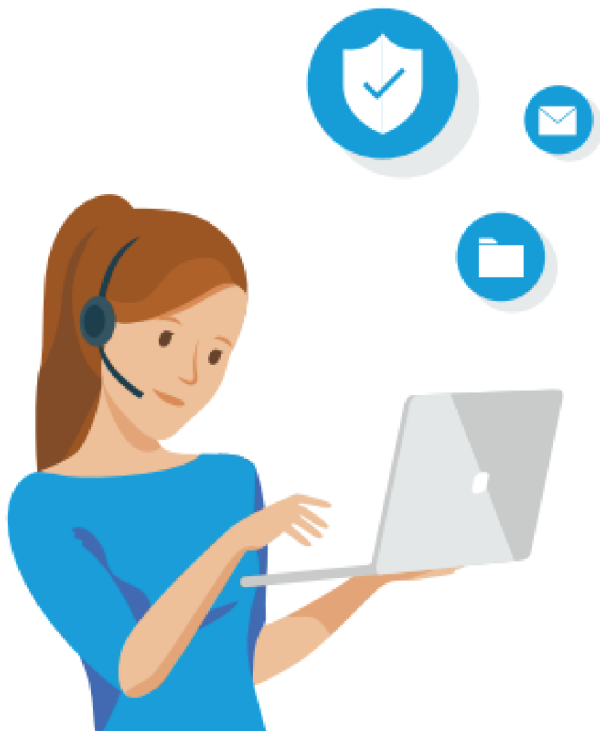# Thinking about outsourcing your IT?

CONSIDER THESE 10 IMPORTANT FACTORS FIRST.

1 COST-EFFECTIVENES

Assess the financial implications of outsourcing compared to maintaining an in-house IT department. Consider factors such as labor costs, infrastructure expenses, and ongoing maintenance. Outsourcing your IT should reduce costs and increase operational efficiency.

2 CORE COMPTETENCY FOCUS

Evaluate whether IT is a core competency of your company. If IT is not a central aspect of your business, outsourcing can allow you to redirect resources and focus on your core activities, while leaving IT-related tasks to specialized external providers.

3 EXERTISE AND SKILL REQUIREMENTS

Analyze the technical expertise and skill sets required to meet your IT needs. If your company lacks the necessary skills internally, outsourcing can provide access to a broader pool of specialized talent and industry experience.

According to Kaseya's 2023 MSP benchmark survey Results, 78% of respondents pay under $2,500 a month for managed services ($30,000 per year) – a fraction of the yearly salary of an IT professional in the U.S.

4 SCALABILITY AND FLEXIBILITY

Consider the scalability and flexibility of your IT requirements. If your IT needs fluctuate or if you anticipate growth, outsourcing can offer the advantage of easily scaling up or down based on your changing needs, without the need to invest in additional infrastructure or hiring.

5 RISK MANAGEMENT

Evaluate the risks associated with IT operations and security. Assess the track record, reputation, and security measures of potential outsourcing providers. Determine if they can meet your security and compliance requirements and offer robust disaster recovery plans.

6 SERVICE LEVEL AGREEMENTS

Define your expectations regarding service levels, response times, and support. Ensure that the outsourcing provider can offer SLAs that align with your business needs. Clear communication channels and regular reporting should be established to monitor the provider's performance.

7 DATA PROTECTION AND CONFIDENTIALITY

Align your decision with the long-term strategy of your company. Consider how IT outsourcing fits into your overall business objectives and whether it can contribute to your company's growth and competitive advantage in the long run.

PC Professional's business model does not use binding contracts. Instead, we believe your business should be earned day after day, year after year. Ultimately, your business goals should come before ours, and we believe you should be in the driver's seat of your IT world.

8 CULTURAL COMPATIBILITY AND COMMUNICATION

Assess the cultural compatibility and communication capabilities of the outsourcing provider. Effective communication is crucial for successful collaboration. Ensure that there are no significant language barriers or cultural differences that could hinder understanding and cooperation.

9 TRANSITION AND VENDOR MANAGEMENT

Plan for a smooth transition to the outsourcing arrangement. Establish a clear transition plan and identify the responsibilities and expectations of both parties during the handover. Consider the management and oversight of the outsourcing relationship to ensure it remains effective over time.

10 LONG-TERM STRATEGY

Align your decision with the long-term strategy of your company. Consider how IT outsourcing fits into your overall business objectives and whether it can contribute to your company's growth and competitive advantage in the long run.

We recommend scheduling a consultation with us if you need further assistance in determining if outsourcing is the right decision for your organization